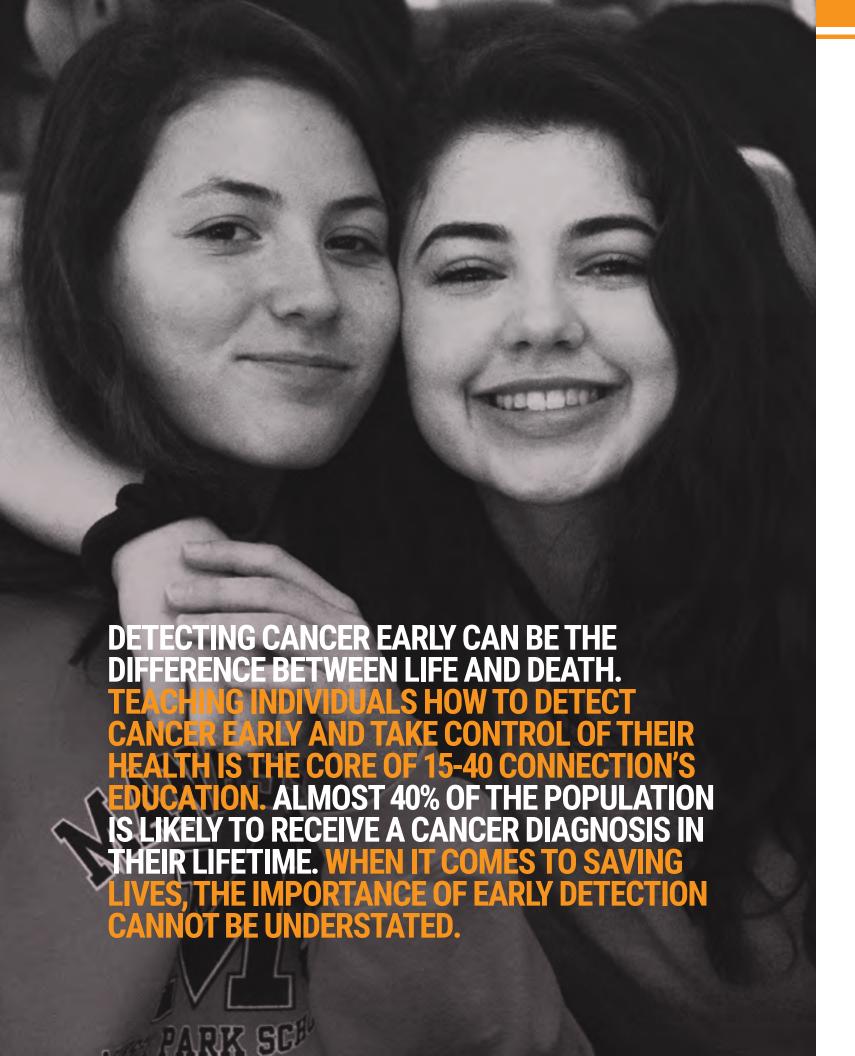
SAVING LIVES TEACHING PEOPLE HOW TO DETECT CANCER EARLY





URGENCY AND MOMENTUM

A recent study concluded that the survival rates for people diagnosed early with eight of the most common cancers* is more than three times higher than if it is diagnosed in later stages. **Three times higher!** This means that if your cancer is diagnosed early, you have an 80% chance of surviving at least 10 years. If diagnosed at late stages, your chance of surviving 10 years drops to only 25%.

The people who are part of the 40% who will be diagnosed with cancer in their lifetime are our friends, parents, children, brothers, sisters and grandparents. Alarmingly, many will not expect it and will not have a family history.

This is our urgency! People need to learn how to detect cancer early, well before cancer is ever a concern.

Just a few short years ago, talking about cancer symptoms and the incredibly important role you play in your own diagnosis was so new to people that we called it the New Cancer Conversation. With more and more people tuned into this new way of thinking and acting, we now simply call it 3 Steps Detect.

Every month we are hearing from more schools, organizations and work places. They want their communities to learn 3 Steps Detect so they can have the **lifesaving advantage of early detection**. They are also seeing how early detection reduces health care costs – another win for all. **This is our momentum!**

This urgency and momentum fuel our passion to save lives through the power of early detection. Knowing that your contributions help save lives is powerfully rewarding.

Every year, we meet people who did not learn 3 Steps Detect before their diagnosis, and know that if we could turn back the clock, likely we may have helped improve their prognosis.

With this motivation over the next year, 15-40 Connection will launch new products and communications campaigns to reach more people, train more trainers and multiply the impact of early detection. High-risk groups such as firefighters who are 9% more likely to be diagnosed with cancer and 14% more likely to die from cancer are being prioritized. We will not stop until 3 Steps Detect becomes a normal routine for all, just like buckling your seat belt or recognizing symptoms of a heart attack.

We are very grateful that you are part of this success and the 15-40 Connection team.

Sincerely,

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NANCY COGHLIN CO-FOUNDER

^{*}most common cancers: bladder, colon and rectum, breast, cervical, uterine, skin (melanoma), ovarian, and testicular "Survival three times higher when cancer is diagnosed early", Cancer Research UK, Aug 10, 2015

THERE IS NO OTHER ORGANIZATION FOCUSED ON TEACHING INDIVIDUALS TO EMPOWER PATIENT ACTION AND EFFECTIVE DOCTOR-PATIENT COLLABORATION.

15-40 Connection's innovative 3 Steps Detect education program teaches people how to recognize early warning signs of cancer, when to seek medical care, and how to collaborate with healthcare professionals to accelerate diagnosis.

These actionable steps are easy to understand and remember. 3 Steps Detect incorporates the experiences of cancer survivors who share their initial symptoms, what they thought of them at the time, and lessons they learned about the best ways to partner with doctors.

Much like awareness campaigns that changed the public's behavior in response to the warning signs of a heart attack, **15-40 Connection changes the way people think about cancer and their role in saving their own lives.**

Your support helped us teach more people than ever before. Now, enhanced programs like train-the-trainer, live webinars, and video assisted education open up more opportunities to share our lifesaving education.



VIDEO-ASSISTED



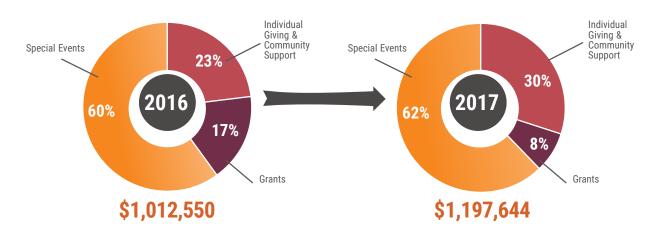
CORPORATE WELLNESS TRAIN-THE-TRAINER



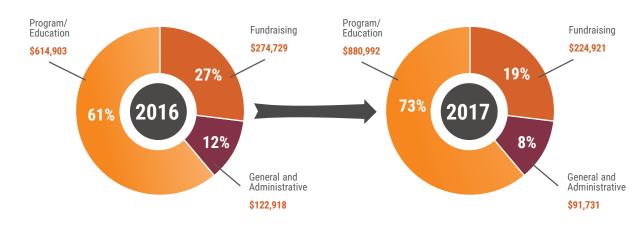
COMMUNITY EDUCATION

FINANCIAL OVERVIEW

KEY SOURCES OF INCOME



ALLOCATION OF EXPENSES



IN THE MEDIA

MEDIA OUTLETS ARE REPORTING ON 15-40 CONNECTION EDUCATION BECAUSE IT SAVE LIVES. IT IS INFORMATION PEOPLE NEED TO KNOW.

From television and radio to social media and podcasts to magazines and newspapers around the country, 15-40 Connection is gaining ground.

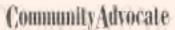
Worcester FD enhancing education, equipment to protect firefighters



FIREFIGHTERS HAVE AN INCREASED RISK OF CANCER.
15-40 CONNECTION EDUCATION IS HELPING TO
IMPROVE THEIR CHANCE OF SURVIVAL.

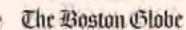


















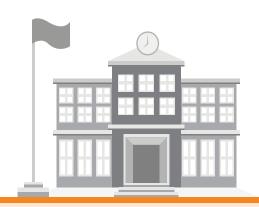
BECAUSE OF YOU, WE ARE ABLE TO PROVIDE LIFESAVING EDUCATION TO MORE PEOPLE EVERY DAY.

2016 / 2017

3 STEPS DETECT

It's easy to understand and remember. It's actionable foundation incorporates the experiences of cancer survivors who share what their initial symptoms were, what they thought of them at the time, and lessons they learned about best ways to partner with doctors.







EDUCATION IMPACT

MESSAGES FROM SURVIVORS JOHN HEALD AND ASA FLOYD

IT'S BECAUSE OF 15-40 CONNECTION, I KNEW THIS WASN'T NORMAL FOR ME. I PUSHED AND THAT HELPED ME GET AN ACCURATE DIAGNOSIS. "

John Heald, Cancer Survivor



66 15-40 CONNECTION TAUGHT ME TO NOTICE **HEALTH CHANGES AND** IF THEY DON'T GO AWAY IN 2 WEEKS, TO GO TO A DOCTOR. I DID AND THEY DIAGNOSED MY CANCER RIGHT AWAY. "

Asa Floyd, Cancer Survivor



50K

PEOPLE REACHED WITH **3 STEPS DETECT EDUCATION**

With new products that can reach even more people, the impact has been significant. Our education has been delivered in high schools and college classrooms, at community events and corporate wellness programs. Our webinars, website and social platforms provide additional opportunities to learn how to detect cancer early.

NATIONWIDE GROWTH

Continued growth across all of our social media platforms have allowed us to keep teaching people how to detect cancer early. We utilize experiences of cancer survivors who share their stories.

152%

INCREASE IN EDUCATION PROGRAMS

Much like awareness campaigns that changed how the public responds to the warning signs of a heart attack, 15-40 Connection is changing the way people think about cancer and what their role is in saving their own lives.



Reaching more people every year

23%

GROWTH IN NUMBER OF CITIES/TOWNS REACHED

Your generous support helped us drive our message to more people than ever before. We offered enhanced products, including train-the-trainer programs and webinars, which opened up more opportunities to share our lifesaving education.

LEARN FROM ME TEAM GREW 190%



LEARN FROM ME MEMBERS ARE CANCER SURVIVORS WHO CONTINUE TO SHARE THEIR EXPERIENCES.

THANK YOU FOR **SUPPORTING EARLY DETECTION EDUCATION**



\$50.000 AND ABOVE

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2016-2017

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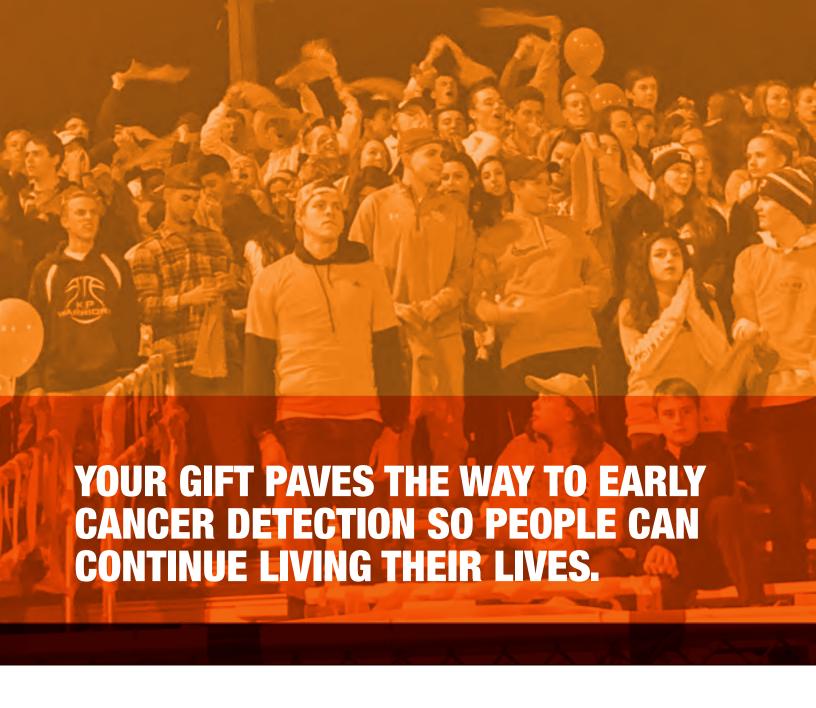
HENRY CARR

Henry Carr lived a short but vibrant life. Henry had not been taught 3 Steps Detect before he was first diagnosed with cancer. When he learned about 3 Steps Detect, he understood it, valued it and knew the role early detection plays in cancer survival. Henry wanted to make sure others had the information that he didn't. Because of Henry, 15-40 Connection has reached 7 school districts and 500 students. His impact will be felt for years.



DEENA COPLIN

Deena Coplin was only 37 but facing the end of her life because of cancer. Her priority in her last weeks was to help spread the word about early cancer detection education. While in hospice, she recorded a video about the lessons she learned and how others can take control of their health outcomes. Deena's video has been viewed over 250,000 times.





53 Otis Street PO Box 1153 Westborough, MA 01581

(508) 869-5200